

ROI Estimation

The average Optimal340B + Louvir customer realizes a 7-8X Return On Investment based on time savings and increased 340B revenue. The following estimates are based on publicly available data, industry expertise, and benefits realized by existing Optimal340B + Louvir customers.



🕒 Monthly Time Savings Summary

5K to 20K patients

65-90

Hours

20K to 40K patients

90-115

Hours

40K+ patients

115-145

Hours

💰 Monthly Increased Revenue Summary

5K to 20K patients

\$21K-\$34K

20K to 40K patients

\$34K-\$49K

40K+ patients

\$49K-\$69K

Estimated Monthly Time Savings	5-20K patients	20-40K patients	40K+ patients
C-Suite 340B Dashboard and Automated Reports: Automated data aggregation and normalization for a real time view and reporting of your 340B Program.	12-16 hrs	16-20 hrs	20-25 hrs
Automated Internal Auditing: Improve compliance by using technology to audit 100% of claims and target high risk claims for manual review	25-30 hrs	30-35 hrs	35-45 hrs
Centralized 340B Record Storage: Comprehensive document repository with HRSA audit preparedness	3-4 hrs	4-5 hrs	5 hrs
Training, troubleshooting and Questions Support: Answering questions, providing training, and resolving issues that arise in a program	10-15 hrs	15-20 hrs	20-25 hrs
Pharmacy Network Support: Provide support for all contract pharmacy partners to handle questions, troubleshoot & provide reports	5-10 hrs	10-15 hrs	15-20 hrs
Implementations and Technical Support: Oversight & assistance in program implementations and running, including medical records, wholesaler, and pharmacy switch data	10-15 hrs	15-20 hrs	20-25 hrs
Total Est. Monthly Time Savings	65-90 Hours	90-115 Hours	115-145 Hours

Estimated Monthly Revenue Opportunity	5-20K patients	20-40K patients	40K+ patients
Provider List Management: One central location providing continuous and comprehensive provider list management. Identify provider list inaccuracies for compliance and additional savings capture	\$5-\$7K	\$7-\$10K	\$10-\$12K
Capture Rate/Out of Network Analysis: NDC, Pharmacy and provider-level capture rate analysis. Insights to expand network and educate staff/providers about CP network to improve capture rate and savings.	\$9-\$14K	\$14-\$19K	\$19-24K
Wholesaler Price File Integrity Analysis: Automate quarterly 340B price file change to identify potential overcharges from wholesalers. Industry averages suggests ~3% of total wholesaler drug spend are overcharges.	\$5-10K	\$10-\$15K	\$15-25K
Contract pharmacy 340B Integrity Review: Identify mismatches between contract pharmacy, 340B, and EMR data.	\$2-3K	\$3-\$5K	\$5-\$8K
Total Est. Monthly Time Savings	\$21 - \$34K	\$34 - \$49K	\$49 - \$69K